

JOB GUIDE

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VILLAGE PROJECT PLANNING

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1989



INTRODUCTION

This job guide has been developed because there has been a problem of incorrect planning of village projects. Many village projects have been started without proper plans resulting in poor implementation and even total failure. Moreover villages tend to produce list of problems/needs and out of those they start projects.

This job guide may be used both as a planning procedure as well as a check list when things start to happen. This means a plan of action may be developed from the project plan.

Moreover the job guide will help village planners to present projects with good plans. This is very important when villages think of external finances. Financing institutions often show positive response to projects with well prepared plans.

The guidelines may be used to prepare plans for different projects in the villages. The proposed projects include irrigation, animal husbandry such as dairy cattle, poultry, piggery etc. Other projects may be handcraft, construction, transport, timber and furniture, grain mills and retailing.

The objective of the job guide is to help Community Development Assistants as well as village leaders to prepare projects plans correctly. It will also be used by the District Development office as a training aid to field staff and their supervisors.

ACKNOWLEDGEMENT:

Thanks to HESAWA, who organized the workshop during which this Job Guide was produced in Musoma between 21st July and 23rd August 1989. Many thanks also to Mr. Agnar Gundersen, WHO, who was our facilitator.

STEP-BY-STEP OPERATIONS

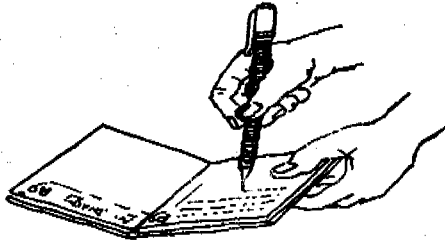
1. Prepare list of problems/needs
2. Assess each problem.
3. Rank problems according to priorities.
4. Select project(s) to be undertaken from the top priorities.
5. Conduct feasibility study.
6. Analyze information from the study.
7. Prepare project(s) plan.
8. Present the project(s) plan to authorities.
9. Prepare action plan.

STEP-BY-STEP PERFORMANCE GUIDELINES

STEPS

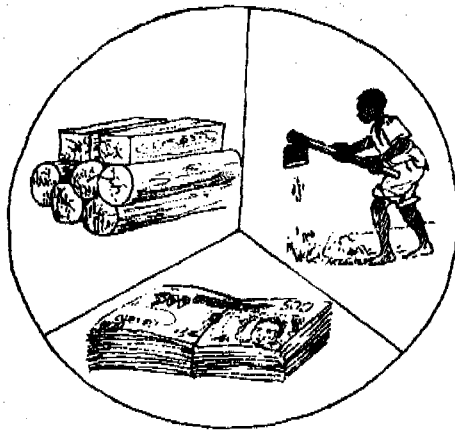
POINTERS TO BE OBSERVED

1. WRITE A SHORT INTRODUCTION



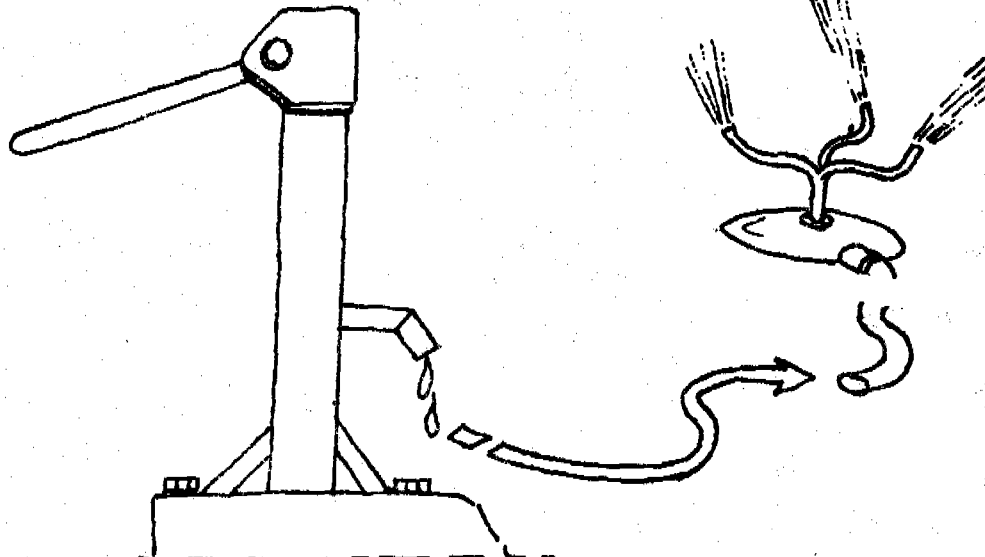
- (a) **List the following:**
 - (i) **Nature of the project.**
 - (ii) **General and specific objectives.**
 - (iii) **Beneficiaries of the project.**
 - (iv) **Location of the project.**

2. ASSESS RESOURCES



- (a) **Determine resources needed in terms of:**
 - (i) **human resources,**
 - (ii) **natural resources,**
 - (iii) **capital resources.**
- (b) **Describe resource availability.**
- (c) **Identify possible sources of resources needed.**

3. DESCRIBE IF THERE IS NEED OF TECHNICAL EQUIPMENT

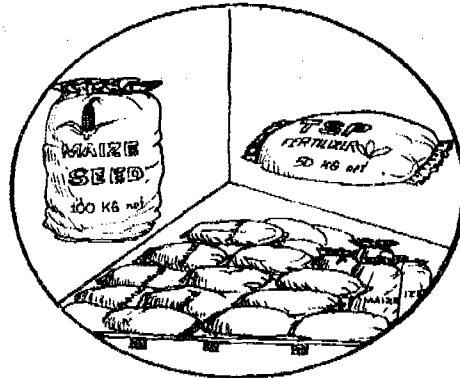


- (a) **Describe in detail technical specification.**
- (b) **Write a plan for "Operation and Maintenance" of machinery.**

4. DECIDE ON THE PRODUCTION MODE

- (a) **Describe type of production whether capital or labor intensive.**

5. **DEFINE PHYSICAL INPUTS AND PRODUCTS**
- (a) Determine inputs in types and quantities.
 - (b) Obtain input costs per unit.
 - (c) Determine final products.

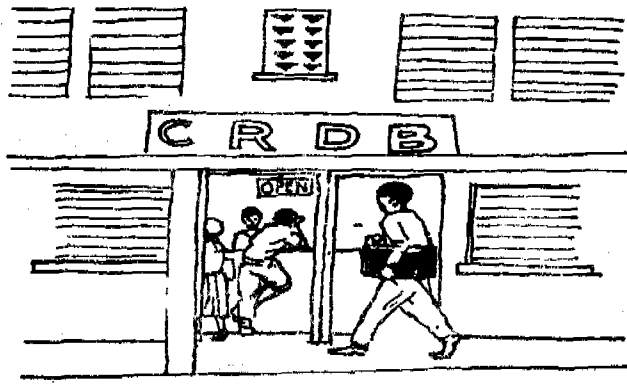


6. **ESTIMATE PRODUCT PRICE AND LOCATE MARKET**
- (a) Estimate product price per unit.
 - (b) Forecast market for the product.



7. **ESTIMATE FINANCE REQUIREMENTS AND FINANCING POSSIBILITIES**
- (a) Calculate money needed for initial investment.
 - (b) Determine period for reinvestment and money needed.
 - (c) Identify sources of financing.

NOTE: Estimate and include running costs before any revenues are realized.



8. FORMULATE BUDGET

- (a) Calculate costs annually.
- (b) Estimate cash revenues annually.
- (c) Estimate revenues in terms of benefits i.e. money to be saved by the project.

9. PREPARE FINANCIAL ANALYSIS

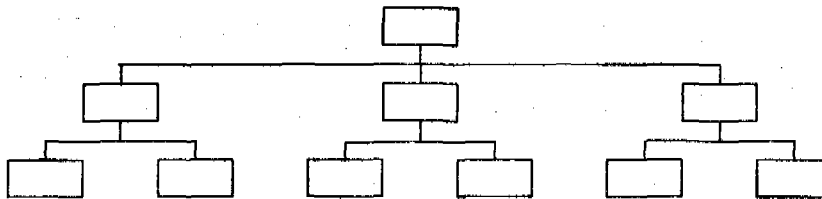
- (a) Prepare project appraisal tables.
- (b) Choose two discounting factors (lower and higher) to be used in calculating Net Present Values (NPV).
- (c) Insert figures in the tables and calculate.
- (d) Add discounted net revenues to get NPV.
- (e) Prepare Cash-flow budget.

NOTE: (i) Use appendix 1a and 1b to prepare tables.
(ii) Use appendix 2 to get discounted factors.

10. MAKE AN ORGANIZATION DESIGN AND SPECIFICATION

- (a) Show levels of accountability and responsibility .
- (b) Show the overall in charge of the project
- (c) Show key positions in the organization structure.

NOTE: Make clear "who will do what".

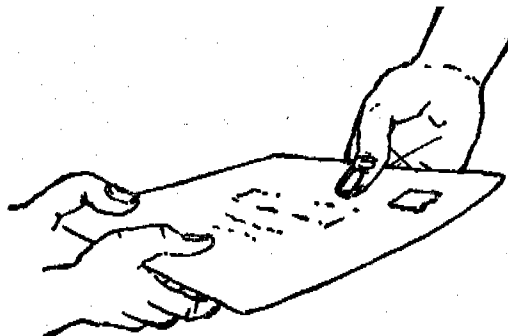


11. PRODUCE PROJECT REPORT

- (a) Write a plan for follow-up.
- (b) Show when and at what stages evaluation will be done.

NOTE: Combine all the steps above (from 1 to 11 b) to produce a report.

- (c) Prepare for presentation.
- (d) Present the project report to authorities.



PROJECT APPRAISAL DF-TECHNIQUES (Example)

Appendix 1b.

| Year | Total costs | DF 30% | Discounted total costs | Total revenue | DF 30% | Discounted tot. reveue |
|------|-------------|--------|------------------------|---------------|--------|------------------------|
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| Year | Total costs | Total revenue | Net revenue | DF 30% | Discounted net revenue |
|------|-------------|---------------|-------------|--------|------------------------|
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DISCOUNTING FACTORS**Appendix 2.**

| <u>Year</u> | <u>5%</u> | <u>8%</u> | <u>10%</u> | <u>12%</u> | <u>15%</u> | <u>18%</u> |
|-------------|-----------|-----------|------------|------------|------------|------------|
| 0 | 1.0000 | 1.0000 | 1.0000 | 1.0000 | 1.0000 | 1.0000 |
| 1 | 0.9524 | 0.9259 | 0.9091 | 0.8929 | 0.8696 | 0.8475 |
| 2 | 0.9070 | 0.8573 | 0.8264 | 0.7972 | 0.7561 | 0.7182 |
| 3 | 0.8638 | 0.7938 | 0.7513 | 0.7118 | 0.6575 | 0.6086 |
| 4 | 0.8227 | 0.7350 | 0.6830 | 0.6355 | 0.5718 | 0.5158 |
| 5 | 0.7835 | 0.6806 | 0.6209 | 0.5674 | 0.4972 | 0.4371 |
| 6 | 0.7462 | 0.6302 | 0.5645 | 0.5066 | 0.4323 | 0.3704 |
| 7 | 0.7101 | 0.5835 | 0.5132 | 0.4523 | 0.3759 | 0.3139 |
| 8 | 0.6768 | 0.5403 | 0.4665 | 0.4039 | 0.3269 | 0.2660 |
| 9 | 0.6446 | 0.5002 | 0.4241 | 0.3606 | 0.2843 | 0.2255 |
| 10 | 0.6139 | 0.4632 | 0.3855 | 0.3220 | 0.2472 | 0.1911 |
| 11 | 0.5847 | 0.4289 | 0.3505 | 0.2875 | 0.2149 | 0.1619 |
| 12 | 0.5568 | 0.3971 | 0.3186 | 0.2567 | 0.1869 | 0.1372 |
| 13 | 0.5303 | 0.3677 | 0.2897 | 0.2292 | 0.1625 | 0.1163 |
| 14 | 0.5051 | 0.3405 | 0.2633 | 0.2046 | 0.1413 | 0.0985 |
| 15 | 0.4810 | 0.3152 | 0.2394 | 0.1827 | 0.1229 | 0.0835 |
| 16 | 0.4581 | 0.2919 | 0.2176 | 0.1631 | 0.1069 | 0.0708 |
| 17 | 0.4363 | 0.2703 | 0.1978 | 0.1456 | 0.0929 | 0.0560 |
| 18 | 0.4155 | 0.2502 | 0.1799 | 0.1300 | 0.0808 | 0.5000 |
| 19 | 0.3957 | 0.2317 | 0.1635 | 0.1161 | 0.0703 | 0.0431 |
| 20 | 0.3769 | 0.2145 | 0.1486 | 0.1037 | 0.0611 | 0.0365 |
| 21 | 0.3589 | 0.1986 | 0.1351 | 0.0926 | 0.0531 | 0.0309 |
| 22 | 0.3418 | 0.1839 | 0.1228 | 0.0826 | 0.0462 | 0.0262 |
| 23 | 0.3256 | 0.1703 | 0.1117 | 0.0738 | 0.0402 | 0.0222 |
| 24 | 0.3101 | 0.1577 | 0.1015 | 0.0659 | 0.0349 | 0.0188 |
| 25 | 0.2953 | 0.1460 | 0.0923 | 0.0588 | 0.0304 | 0.0160 |
| 30 | 0.2314 | 0.0994 | 0.0573 | 0.0525 | 0.0151 | 0.0070 |
| 35 | 0.1813 | 0.0676 | 0.0356 | 0.0298 | 0.0075 | 0.0030 |
| 40 | 0.1420 | 0.0460 | 0.0243 | 0.0169 | 0.0037 | 0.0013 |
| 45 | 0.1113 | 0.0313 | 0.0151 | 0.0096 | 0.0019 | 0.0006 |
| 50 | 0.0872 | 0.0213 | 0.0094 | 0.0054 | 0.0009 | 0.0003 |

| <u>Years</u> | <u>20%</u> | <u>25%</u> | <u>30%</u> | <u>35%</u> | <u>50%</u> |
|--------------|------------|------------|------------|------------|------------|
| 0 | 1.0000 | 1.0000 | 1.0000 | 1.0000 | 1.0000 |
| 1 | 0.8333 | 0.8000 | 0.7692 | 0.7407 | 0.6667 |
| 2 | 0.6944 | 0.6400 | 0.5917 | 0.5487 | 0.4444 |
| 3 | 0.5787 | 0.5120 | 0.4552 | 0.4064 | 0.2963 |
| 4 | 0.4823 | 0.4096 | 0.3501 | 0.3011 | 0.1975 |
| 5 | 0.4019 | 0.3277 | 0.2693 | 0.2230 | 0.1317 |
| 6 | 0.3349 | 0.2621 | 0.2072 | 0.1652 | 0.0878 |
| 7 | 0.2791 | 0.2097 | 0.1594 | 0.1224 | 0.0585 |
| 8 | 0.2326 | 0.1678 | 0.1226 | 0.0906 | 0.0390 |
| 9 | 0.1938 | 0.1342 | 0.0943 | 0.0671 | 0.0260 |
| 10 | 0.1615 | 0.1074 | 0.0725 | 0.0497 | 0.0173 |
| 11 | 0.1346 | 0.1122 | 0.0659 | 0.0368 | 0.0166 |
| 12 | 0.1122 | 0.0687 | 0.0429 | 0.0237 | 0.0077 |
| 13 | 0.0935 | 0.0550 | 0.0330 | 0.0202 | 0.0051 |
| 14 | 0.0779 | 0.0440 | 0.0254 | 0.0150 | 0.0034 |
| 15 | 0.0649 | 0.0352 | 0.0195 | 0.0111 | 0.0023 |
| 16 | 0.0541 | 0.0281 | 0.0150 | 0.0082 | 0.0015 |
| 17 | 0.0451 | 0.0225 | 0.0116 | 0.0061 | 0.0010 |
| 18 | 0.0376 | 0.0180 | 0.0089 | 0.0045 | 0.0007 |
| 19 | 0.0313 | 0.0144 | 0.0068 | 0.0033 | 0.0005 |
| 20 | 0.0261 | 0.0115 | 0.0053 | 0.0025 | 0.0003 |
| 21 | 0.0217 | 0.0092 | 0.0040 | 0.0018 | 0.0002 |
| 22 | 0.0181 | 0.0074 | 0.0031 | 0.0014 | 0.0001 |
| 23 | 0.0151 | 0.0059 | 0.0024 | 0.0010 | 0.0000 |
| 24 | 0.0126 | 0.0047 | 0.0018 | 0.0007 | |
| 25 | 0.0105 | 0.0038 | 0.0014 | 0.0006 | |
| 30 | 0.0042 | 0.0012 | 0.0004 | 0.0001 | |
| 35 | 0.0016 | 0.0004 | 0.0001 | 0.0000 | |
| 40 | 0.0005 | 0.0001 | 0.0000 | | |
| 45 | 0.0003 | 0.0000 | 0.0000 | | |
| 50 | 0.0001 | 0.0000 | 0.0000 | | |